

## NEXT STEPS

It's been a pleasure meeting you and discussing your land. You're probably wondering now what the next steps are in this process.

To recap, we identified your land as meeting certain criteria that make it possibly a good location for a solar generation facility, often called a "solar farm." Generally these criteria include the size of the parcel(s) and proximity to transmission lines, but they also include slope, wetlands, floodplains and other aspects that could affect installation of solar panels.

If all initially looks good and there is interest on both sides in continuing the conversation, SolUnesco will prepare general terms and a proposed map of the land being considered. As a reminder, you, the landowner, can exclude any sections of land that should not be included in the project. We'll then work on negotiating an agreement, and our team will likely visit the proposed site.



It can take several years of study to determine if there is really a viable project to be built, so we then enter into an option agreement with you (see our Explaining the Option Period flyer). During this option period we pay you for the right to evaluate your property and we invest significant time and funds to perform our due diligence.

If during the option period we determine that the project is good to move forward, we will lease or purchase the land at a significant premium to its current value.

## VISIT OUR WEBSITE

Visit our website at [SolUnesco.com](http://SolUnesco.com) for more information and helpful resources.

