

Expected Tax Revenue for Nottoway County from Dickerson Creek Solar Project

January 2022

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Overview of Results

The Dickerson Creek Solar project (The "Project") is a proposed 150 MW (MW, when used in this document, means as measured in alternating current, or MWac) utility-scale solar project. The Project is pending review for a Special Exception Permit in Nottoway County. In this report, SolUnesco has assessed the estimated impact that Dickerson Creek solar would have on Nottoway County's tax revenues. Dickerson Creek Solar would be through both real property taxes on the project site and taxation on the solar equipment, either through traditional Machinery and Tools (M&T) taxes or, if enacted, a Revenue Share model. SolUnesco has found the following.

- Without a Revenue Share Ordinance in place (M&T automatically enforced), Dickerson Creek Solar creates a net revenue increase of \$122K to Nottoway County in year one, and \$4.8 million over the next 40 years (with a net present value of \$2.4 million). See Table 6.
- With a Revenue Share Ordinance in place (in lieu of M&T), Dickerson Creek Solar creates a net revenue increase of **\$252K** to Nottoway County in year one, and **\$14.1** million over the next 40 years (with a net present value of **\$5.4 million**). See Table 6.
- For reference, the increase in county taxes resulting from Dickerson Creek with a Revenue Share Ordinance in place in year-one would equal **5.51%** of the total M&T plus Real Property taxes collected by the County in the fiscal year ending July 30, 2020¹. For further reference, Dickerson Creek will be sited on private land with a footprint occupying **0.38%** of Nottoway's total land mass².

Background and Methodology

Given recent legislation, SolUnesco wishes to provide the following explainer on how this project is expected to impact tax revenue to Nottoway County.

Generally, there are three ways in which a solar project can impact county revenue:

- 1. **Increased land value** solar projects increase the value of the land on which they are sited by increasing the rent that can be collected from that land. This will increase the appraised value of the land and the real estate taxes paid by the landowner.
- Direct taxation of solar equipment solar project owners pay Machine and Tools (M&T) taxes directly to the county based on the SCC-assessed value of the project itself. Solar projects sized between 5 MW and 150 MW, such as Dickerson Creek Solar,

² Project footprint expected to be 760 acres. Total land mass for Nottoway County reported to be approximately 200,000 acres, per: https://nottoway.org/about-nottoway/physical-description/



¹ Total M&T plus real property actuals for 2020 reported to be \$4,636,796, per County of Nottoway Annual Financial Report for the Fiscal Year Ended June 30, 2020.

receive an 80% exemption on the taxable value of the solar equipment that steps down over the life of the project. The M&T tax rate for projects over 25 MW cannot be higher than the local real property tax rate, while projects under 25MW are taxed at the county's published M&T tax rate. Projects under 5 MW will receive a 100% M&T exemption, while projects over 150 MW will receive no exemption from their M&T Tax obligations.

Alternatively, counties have the option to enact a Revenue Share Ordinance. Enacting such an ordinance will a) exempt projects from 100% of M&T taxes and, b) create an annual revenue starting at \$1,400 per MW (or less if the county decides on a lesser amount) of project size. The \$1,400 per MW cap will increase by 10% every 5 years for all projects statewide starting in 2026. Revenue sharing will not contribute to the county's tax base in the LCI, as further discussed below, so it will not reduce the state education funding. As we understand the legislation, a county enacting a Revenue Share Ordinance must then offer that option to all solar projects permitted after the ordinance is in place (i.e. a county cannot selectively apply the ordinance or enact an ordinance that only applies to certain subsect of projects).

1. Adjustment to the Composite Index of the Local Ability to Pay (LCI) calculation the LCI is used to distribute education funding from the state such that wealthier counties with larger tax bases receive less state assistance. Solar projects increase the local tax base. When taxed under the M&T method as described above, this increase results in the county receiving less money from the state. While an increase in local tax revenue will significantly outweigh the decrease in education funding, the LCI impact should be considered when assessing the expected tax revenues that the Project may bring to Nottoway.

A breakdown of the various taxation scenarios under the new legislation can be seen in Table 1, *"Taxation of Solar Equipment for Projects 5-150 MW AC"*, below. SolUnesco used this understanding of the tax legislation, along with the assumptions outlined in Table 2, to create the estimates provided in this report.

| Table 1: Taxation of Solar Equipment for Projects 5-150MW AC | | | | | | | | |
|--|--------------------------------|------------------------------------|---|--|--|--|--|--|
| Effective July 1, 2021 | | | | | | | | |
| | No Revenue Share O | Revenue Share Ordinance Enacted | | | | | | |
| | 5-25MW | >25-150MW | All Projects 5+ MW | | | | | |
| Years 1-5 | 80% Equipment Value Exempt. | 80% Equipment Value Exempt. | \$1,400/MW AC flat rate, | | | | | |
| Years 6-10 | 70% Equipment Value Exempt. | 70% Equipment Value Exempt. | increasing 10% every 5 years starting in 2026 (Solar Equipment 100% | | | | | |
| Years 11+ | 60% Equipment Value Exempt. | 60% Equipment Value Exempt. | Exempt from M&T Taxation) | | | | | |
| Tax Rate on Non-Exempt Value | M&T | Real Estate | NA - 100% exempt | | | | | |
| Depreciation Schedule | County's M&T | SCC | NA - 100% exempt | | | | | |

Table 4. Toxotion of Color Equipment for Droisote 5 450000 AC

| Table 2: Input change | s & Assumption | ns for Dickerson Creek Assessment - all assumptions are subject to |
|---------------------------------|--------------------------------|--|
| Project Size | 150 MWac | Dickerson Creek Solar is proposed as a 150 MW project. If the county passed a Revenue Share Ordinance, Dickerson Creek Solar would pay the county \$1,400 per MW, increasing 10% every 5 years starting in 2026. |
| Fenced In Area | 760 Acres | Based on Dickerson Creek Solar's preliminary layout, we estimate that this project will have a "fenced in" area of 760 acres. That is to say, all solar equipment will be sited behind a fence line and occupying about 760 aces of the project property. |
| Solar Property Assessment | \$10,000 per fenced in acre | SolUnesco has interviewed assessors with experience in assessing property hosting utility-scale solar sites and found that simply increasing the value of fenced in acreage to \$10,000 is a practice that has been employed in Virginia. We have used this method to estimate the increase in taxable land value, but Nottoway County may rely on different methods. |
| Project Cost | \$183,566,761 | This is the estimated cost to procure the solar equipment and construct the project. Based on industry trends, we are using \$1.3 M/MW AC estimate this build cost. To calculate M&T taxes, SolUnesco is multiplying (project cost) x (percentage of non-exempt value) x (depreciation rate) x (M&T tax rate of \$3.50 per \$100). |
| Project Life | 40 Years | SolUnesco is assuming a 40-year project life, but the actual life could range from 35-50 years. |
| Real Estate Tax Rate | \$.48 per \$100 | Used to calculate Real Estate and, given project size, M&T Taxes. |
| Discount Rate | 5% | Used to calculate the Net Present Value (NPV) of future cash flows, accounting for inflation. |

Results

Tables 3 through 6, below, summarize the various potential tax revenue stream resulting from Dickerson Creek Solar and compare the outcomes of the M&T versus Revenue Share approach. Full results, showing all 40 years, for each chart is included at the end of this report.

| Table 3: B | Table 3: Benefit of Dickerson Creek from Increased Land Value | | | | | | | | |
|------------|---|--------------------------------|--|---|--|--|--|--|--|
| Year | Estimated Increase in Land Value | Increase in Real Estate Tax | LCI Impact of Increased Property Value | Net Benefit of Increased Property Value | | | | | |
| 1 | \$6,708,910 | \$32,203 | -\$11,675 | \$20,528 | | | | | |
| 5 | \$6,708,910 | \$32,203 | -\$12,149 | \$20,054 | | | | | |
| 10 | \$7,206,677 | \$34,592 | -\$13,644 | \$20,948 | | | | | |
| 20 | \$8,315,746 | \$39,916 | -\$17,426 | \$22,490 | | | | | |
| 30 | \$8,932,732 | \$42,877 | -\$20,278 | \$22,599 | | | | | |
| 40 | \$10,307,431 | \$49,476 | -\$26,313 | \$23,162 | | | | | |
| Total | | | | \$882,451 | | | | | |
| NPV | | | | \$368,754 | | | | | |

Table 3 shows the expected increase in real estate tax revenue to Nottoway County resulting from an expected increase in taxable value of the land that is hosting the Dickerson Creek project. This increase is in addition to the amount of Real Estate taxes that the land is currently generating. This increase is expected regardless of whether the County chooses to enact a Revenue Share ordinance or leave the M&T Taxation method in place.

| Table | 4: Benefit o | of Dickerson C | creek from M&T | Taxes, with | Exemption | Step-Down |
|-------|--------------|--|----------------|-------------|------------|----------------|
| | M&T Tax | Nottoway County M&T Depreciation | Project | | LCI Impact | Net Benefit of |
| Year | Exemption | Schedule | Taxable Value | M&T Taxes | of M&T Tax | M&T Tax |
| 1 | 80% | 90% | \$33,042,017 | \$158,602 | -\$57,501 | \$101,101 |
| 5 | 80% | 90% | \$33,042,017 | \$158,602 | -\$59,836 | \$98,766 |
| 10 | 70% | 88% | \$48,555,244 | \$233,065 | -\$91,924 | \$141,141 |
| 20 | 60% | 67% | \$49,188,549 | \$236,105 | -\$103,074 | \$133,031 |
| 30 | 60% | 29% | \$21,330,458 | \$102,386 | -\$48,422 | \$53,964 |
| 40 | 60% | 10% | \$7,342,670 | \$35,245 | -\$18,745 | \$16,500 |
| Total | | | | | | \$3,961,166 |
| NPV | | | | | | \$2,012,002 |

Table 4 shows expected tax revenues to Nottoway County resulting from the taxable value of the solar equipment if the county were to not enact a revenue share ordinance and allow the M&T method to remain in effect. This includes the impact that this new tax revenue would have on the County's LCI calculation.

| | Table 5: Benefit of Dickerson Creek from Revenue Share Approach | | | | | | | |
|---|---|-----------------------------------|-----------------------------|------------------------------|--|--|--|--|
| | Year | Revenue Share \$ Produced at 12MW | LCI Impact of Revenue Share | Net Benefit of Revenue Share | | | | |
| ſ | 1 | \$231,000 | \$0 | \$231,000 | | | | |

| Total | \$13,208,451 | - | \$13,208,451 |
|-------|--------------|-----|--------------|
| 40 | \$450,154 | \$0 | \$450,154 |
| 30 | \$372,028 | \$0 | \$372,028 |
| 20 | \$307,461 | \$0 | \$307,461 |
| 10 | \$254,100 | \$0 | \$254,100 |
| 5 | \$231,000 | \$0 | \$231,000 |

Table 5 shows the expected tax revenue to Nottoway County, in lieu of the numbers shown in Table 4, if the County were to enact a Revenue Share ordinance starting at the maximum value of 1,540 per MW.

| Table 6 | 6: Summary of | Total Benefit to County | | | |
|---------|-----------------------------|-------------------------|---------------|------------------------|------------------------------|
| | Estimated Increase in RE | | | M&T Tax + Increased | Revenue Share + Increased |
| Year | Tax | M&T Tax | Revenue Share | Property Value | Property Value |
| 1 | \$20,528 | \$101,101 | \$231,000 | \$121,628 | \$251,528 |
| 5 | \$20,054 | \$98,766 | \$231,000 | \$118,820 | \$251,054 |
| 10 | \$20,948 | \$141,141 | \$254,100 | \$162,090 | \$275,048 |
| 20 | \$22,490 | \$133,031 | \$307,461 | \$155,521 | \$329,951 |
| 30 | \$22,599 | \$53,964 | \$372,028 | \$76,563 | \$394,627 |
| 40 | \$23,162 | \$16,500 | \$450,154 | \$39,662 | \$473,316 |
| Total | \$882,451 | \$3,961,166 | \$13,208,451 | \$4,843,618 | \$14,090,902 |
| NPV | \$368,754 | \$2,012,002 | \$5,036,072 | \$2,380,756 | \$5,404,825 |

Table 6 summarizes Tables 3-5 showing the total net increase in County revenues resulting from each tax method (M&T and Revenue Share) side-by-side.

Conclusions

Dickerson Creeks Potential Tax Value to Nottoway County

Our results show that, <u>for Dickerson Creek Solar, the benefit to Nottoway County will be greater</u> <u>with Revenue Sharing than with M&T taxes.</u> However, this may not be the case with all projects. Tables 3 through 6 showed that, in general:

- With a Revenue Share Ordinance in place, Dickerson Creek Solar creates a net revenue increase of **\$14.1 million** to Nottoway County over the next 40 years (with a net present value of **\$5.4 million**). See Table 6.
- Without a Revenue Share Ordinance in place (M&T automatically enforced), Dickerson Creek Solar creates a net revenue increase of **\$4.8 million** to Nottoway County over the next 40 years (with a net present value of **\$2.4 million**). See Table 6.

Figure 1, below, shows these results in graphical form, helping to clarify the relative value if each taxation method. These results are subject to change if the assumptions in Table 2 are refined, but these changes would be proportional, meaning the value of one tax method relative to the other would be expected to remain the same.

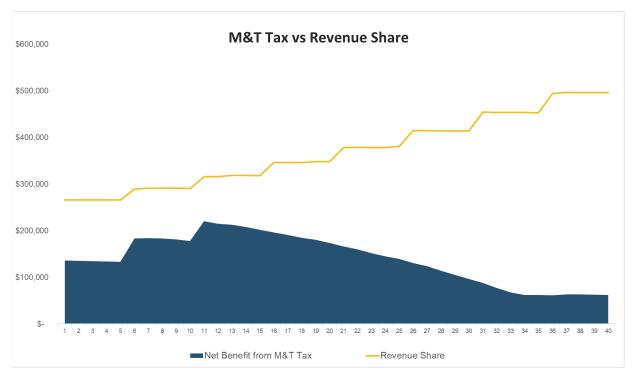


Figure 1: Graphical Comparison of Dickerson Creeks potential Tax benefits under Revenue Share and M&T over time, with year of operation on the X-axis, and estimated annual revenues to the county on the Y-axis. For M&T it shows net revenues, with impact on LCI factored in.

Nottoway County has a choice to either a) enact a Revenue Share Ordinance prior to the (assumed) approval of Dickerson Creek Solar and apply it to the Project and any future projects, or b) take no action on tax and allow the Project to be taxed at M&T rate with the scheduled exemption step-down.

Dickerson Creek's Tax Value Relative to Current County Tax Revenue

Finally, to contextualize the fiscal impact that a project will have on Nottoway County, SolUnesco has reviewed the County's current tax revenue numbers, as reported in Nottoway's Annual Financial Report for the Fiscal Year Ending June 30, 2020. We have found that:

- Nottoway's actual 2020 revenue from Real Property was reported to be \$4,518,033.00. As seen in Table 7, Nottoway's Real Property Tax potential has seen a gradual incline totaling 13.1% between 2011 and 2020. This is roughly equal to inflation over that same period³.
- Nottoway's actual 2020 revenue from M&T was reported to be \$118,763.00. As seen in Table 7, Nottoway's potential for M&T tax revenue has declined by over 40% over the last ten years, although this includes a slight rebound from the low point in fiscal year 2018.
- In its first year, Dickerson Creek could generate additional tax revenue that is equal to 5.51% of the total M&T plus Real Property Taxes generated by the entire rest of the county in 2020. It would do so while occupying only 760 acres of private land (roughly 0.39% of Nottoway's land mass).

| - | Table 7: Nottoway County Assessed Value of Taxable Property | | | | | | | | |
|-------------|---|------------------|-------------|--------------------|----------------------|-----------------------|--|--|--|
| | Assessed Value of Taxable Property (In 1,000s)* | | | x Rates Value)* | Potential Generation | | | | |
| Fiscal Year | Real Estate | M&T | Real Estate | M&T | Real Estate | M&T | | | |
| 2011 | \$819,717 | \$15,516 | 0.49 | 1.35 | \$4,016,613.30 | \$209 <i>,</i> 466.00 | | | |
| 2012 | \$819 <i>,</i> 870 | \$14,799 | 0.49 | 1.35 | \$4,017,363.00 | \$199,786.50 | | | |
| 2013 | \$945,617 | \$13,089 | 0.44 | 1.35 | \$4,160,714.80 | \$176,701.50 | | | |
| 2014 | \$878,681 | \$14,849 | 0.47 | 1.35 | \$4,129,800.70 | \$200,461.50 | | | |
| 2015 | \$878,668 | \$10,050 | 0.47 | 1.35 | \$4,129,739.60 | \$135,675.00 | | | |
| 2016 | \$892,421 | \$9 <i>,</i> 280 | 0.47 | 1.35 | 4,194,378,70 | \$125,280.00 | | | |
| 2017 | \$814,187 | \$9,661 | 0.47 | 1.35 | 3,826,678.90 | \$130,423.50 | | | |
| 2018 | \$916,201 | \$6,548 | 0.50 | 1.35 | 4,581,005.00 | \$88,398.00 | | | |
| 2019 | \$942,863 | \$8,466 | 0.48 | 1.35 | 4,525,742.40 | \$114,291.00 | | | |
| 2020 | \$946,223 | \$9 <i>,</i> 094 | 0.48 | 1.35 | 4,541,870.40 | \$122.769.00 | | | |

 Table 7 shows the Nottoway County Assessed Value of Taxable Property (in thousands) over the last ten fiscal years (2011-2020)

³ Inflation, as calculated at using the U.S. Bureau of Labor Statistic's CPI Inflation Calculator, between June 2011 and June 2020 was 14.2%. Source: https://www.bls.gov/data/inflation_calculator.htm



Appendix

| Appe | ndix 1 - Ben | efit from Inci | reased Land | Value, Full | Table | |
|------|--------------|----------------|--------------|-------------|----------------|--------------|
| | | | | Increase | | Net Benefit |
| | | Estimated | | in Real | LCI Impact of | of Increased |
| | Current | Land Value | Increase in | Estate | Increased | Property |
| Year | Land Value | w/Solar | Land Value | Tax | Property Value | Value |
| 1 | \$3,042,513 | \$9,751,423 | \$6,708,910 | \$32,203 | -\$11,675 | \$20,528 |
| 2 | \$3,042,513 | \$9,751,423 | \$6,708,910 | \$32,203 | -\$11,792 | \$20,411 |
| 3 | \$3,042,513 | \$9,751,423 | \$6,708,910 | \$32,203 | -\$11,910 | \$20,293 |
| 4 | \$3,042,513 | \$9,751,423 | \$6,708,910 | \$32,203 | -\$12,029 | \$20,174 |
| 5 | \$3,042,513 | \$9,751,423 | \$6,708,910 | \$32,203 | -\$12,149 | \$20,054 |
| 6 | \$3,042,513 | \$9,751,423 | \$6,708,910 | \$32,203 | -\$12,095 | \$20,108 |
| 7 | \$3,268,252 | \$10,474,929 | \$7,206,677 | \$34,592 | -\$13,224 | \$21,368 |
| 8 | \$3,268,252 | \$10,474,929 | \$7,206,677 | \$34,592 | -\$13,356 | \$21,236 |
| 9 | \$3,268,252 | \$10,474,929 | \$7,206,677 | \$34,592 | -\$13,531 | \$21,062 |
| 10 | \$3,268,252 | \$10,474,929 | \$7,206,677 | \$34,592 | -\$13,644 | \$20,948 |
| 11 | \$3,268,252 | \$10,474,929 | \$7,206,677 | \$34,592 | -\$13,754 | \$20,838 |
| 12 | \$3,268,252 | \$10,474,929 | \$7,206,677 | \$34,592 | -\$13,955 | \$20,637 |
| 13 | \$3,510,740 | \$11,252,115 | \$7,741,376 | \$37,159 | -\$15,109 | \$22,049 |
| 14 | \$3,510,740 | \$11,252,115 | \$7,741,376 | \$37,159 | -\$15,159 | \$22,000 |
| 15 | \$3,510,740 | \$11,252,115 | \$7,741,376 | \$37,159 | -\$15,440 | \$21,719 |
| 16 | \$3,510,740 | \$11,252,115 | \$7,741,376 | \$37,159 | -\$15,527 | \$21,631 |
| 17 | \$3,510,740 | \$11,252,115 | \$7,741,376 | \$37,159 | -\$15,635 | \$21,523 |
| 18 | \$3,510,740 | \$11,252,115 | \$7,741,376 | \$37,159 | -\$15,766 | \$21,392 |
| 19 | \$3,771,218 | \$12,086,964 | \$8,315,746 | \$39,916 | -\$17,214 | \$22,702 |
| 20 | \$3,771,218 | \$12,086,964 | \$8,315,746 | \$39,916 | -\$17,426 | \$22,490 |
| 21 | \$3,771,218 | \$12,086,964 | \$8,315,746 | \$39,916 | -\$17,682 | \$22,233 |
| 22 | \$3,771,218 | \$12,086,964 | \$8,315,746 | \$39,916 | -\$17,681 | \$22,235 |
| 23 | \$3,771,218 | \$12,086,964 | \$8,315,746 | \$39,916 | -\$18,036 | \$21,880 |
| 24 | \$3,771,218 | \$12,086,964 | \$8,315,746 | \$39,916 | -\$18,122 | \$21,794 |
| 25 | \$4,051,023 | \$12,983,755 | \$8,932,732 | \$42,877 | -\$19,743 | \$23,135 |
| 26 | \$4,051,023 | \$12,983,755 | \$8,932,732 | \$42,877 | -\$19,968 | \$22,909 |
| 27 | \$4,051,023 | \$12,983,755 | \$8,932,732 | \$42,877 | -\$19,820 | \$23,057 |
| 28 | \$4,051,023 | \$12,983,755 | \$8,932,732 | \$42,877 | -\$20,214 | \$22,664 |
| 29 | \$4,051,023 | \$12,983,755 | \$8,932,732 | \$42,877 | -\$20,200 | \$22,677 |
| 30 | \$4,051,023 | \$12,983,755 | \$8,932,732 | \$42,877 | -\$20,278 | \$22,599 |
| 31 | \$4,351,589 | \$13,947,083 | \$9,595,494 | \$46,058 | -\$22,229 | \$23,830 |
| 32 | \$4,351,589 | \$13,947,083 | \$9,595,494 | \$46,058 | -\$22,708 | \$23,350 |
| 33 | \$4,351,589 | \$13,947,083 | \$9,595,494 | \$46,058 | -\$22,479 | \$23,579 |
| 34 | \$4,351,589 | \$13,947,083 | \$9,595,494 | \$46,058 | -\$22,781 | \$23,278 |
| 35 | \$4,351,589 | \$13,947,083 | \$9,595,494 | \$46,058 | -\$23,008 | \$23,050 |
| 36 | \$4,351,589 | \$13,947,083 | \$9,595,494 | \$46,058 | -\$23,239 | \$22,820 |
| 37 | \$4,674,454 | \$14,981,885 | \$10,307,431 | \$49,476 | -\$25,540 | \$23,936 |

| 38 | \$4,674,454 | \$14,981,885 | \$10,307,431 | \$49,476 | -\$25,795 | \$23,681 |
|----|-------------|--------------|--------------|----------|-----------|----------|
| 39 | \$4,674,454 | \$14,981,885 | \$10,307,431 | \$49,476 | -\$26,053 | \$23,423 |
| 40 | \$4,674,454 | \$14,981,885 | \$10,307,431 | \$49,476 | -\$26,313 | \$23,162 |

| Appe | Appendix 2 - Benefit From Increased M&T Tax, Full Table | | | | | | | |
|------|---|--------------|---------------|-----------|---------------|----------------|--|--|
| | M&T Tax | Depreciation | Project | Gross | LCI Impact of | Net Benefit of | | |
| | Exemption | Schedule | Taxable Value | M&T | M&T Tax | M&T Tax | | |
| Year | | | | Taxes | | | | |
| 1 | 80% | 90% | \$33,042,017 | \$158,602 | -\$57,501 | \$101,101 | | |
| 2 | 80% | 90% | \$33,042,017 | \$158,602 | -\$58,076 | \$100,526 | | |
| 3 | 80% | 90% | \$33,042,017 | \$158,602 | -\$58,657 | \$99,945 | | |
| 4 | 80% | 90% | \$33,042,017 | \$158,602 | -\$59,243 | \$99,358 | | |
| 5 | 80% | 90% | \$33,042,017 | \$158,602 | -\$59,836 | \$98,766 | | |
| 6 | 70% | 90% | \$49,563,025 | \$237,903 | -\$89,353 | \$148,549 | | |
| 7 | 70% | 90% | \$49,563,025 | \$237,903 | -\$90,947 | \$146,956 | | |
| 8 | 70% | 90% | \$49,563,025 | \$237,903 | -\$91,856 | \$146,047 | | |
| 9 | 70% | 90% | \$49,392,308 | \$237,083 | -\$92,734 | \$144,349 | | |
| 10 | 70% | 88% | \$48,555,244 | \$233,065 | -\$91,924 | \$141,141 | | |
| 11 | 60% | 87% | \$63,558,155 | \$305,079 | -\$121,302 | \$183,777 | | |
| 12 | 60% | 85% | \$62,309,901 | \$299,088 | -\$120,657 | \$178,431 | | |
| 13 | 60% | 83% | \$60,988,221 | \$292,743 | -\$119,036 | \$173,708 | | |
| 14 | 60% | 81% | \$59,578,428 | \$285,976 | -\$116,666 | \$169,311 | | |
| 15 | 60% | 79% | \$58,087,866 | \$278,822 | -\$115,854 | \$162,968 | | |
| 16 | 60% | 77% | \$56,509,192 | \$271,244 | -\$113,344 | \$157,900 | | |
| 17 | 60% | 75% | \$54,835,063 | \$263,208 | -\$110,752 | \$152,456 | | |
| 18 | 60% | 72% | \$53,065,479 | \$254,714 | -\$108,074 | \$146,640 | | |
| 19 | 60% | 70% | \$51,178,413 | \$245,656 | -\$105,941 | \$139,715 | | |
| 20 | 60% | 67% | \$49,188,549 | \$236,105 | -\$103,074 | \$133,031 | | |
| 21 | 60% | 64% | \$47,073,860 | \$225,955 | -\$100,096 | \$125,858 | | |
| 22 | 60% | 61% | \$44,834,346 | \$215,205 | -\$95,327 | \$119,878 | | |
| 23 | 60% | 58% | \$42,462,663 | \$203,821 | -\$92,098 | \$111,723 | | |
| 24 | 60% | 54% | \$39,944,127 | \$191,732 | -\$87,046 | \$104,686 | | |
| 25 | 60% | 51% | \$37,278,738 | \$178,938 | -\$82,391 | \$96,547 | | |
| 26 | 60% | 47% | \$34,444,467 | \$165,333 | -\$76,998 | \$88,336 | | |
| 27 | 60% | 43% | \$31,448,657 | \$150,954 | -\$69,780 | \$81,173 | | |
| 28 | 60% | 39% | \$28,269,281 | \$135,693 | -\$63,969 | \$71,723 | | |
| 29 | 60% | 34% | \$24,906,338 | \$119,550 | -\$56,322 | \$63,228 | | |
| 30 | 60% | 29% | \$21,330,458 | \$102,386 | -\$48,422 | \$53,964 | | |
| 31 | 60% | 24% | \$17,548,982 | \$84,235 | -\$40,653 | \$43,582 | | |
| 32 | 60% | 18% | \$13,539,884 | \$64,991 | -\$32,043 | \$32,949 | | |
| 33 | 60% | 13% | \$9,288,478 | \$44,585 | -\$21,760 | \$22,825 | | |
| 34 | 60% | 10% | \$7,342,670 | \$35,245 | -\$17,432 | \$17,813 | | |
| 35 | 60% | 10% | \$7,342,670 | \$35,245 | -\$17,607 | \$17,638 | | |
| 36 | 60% | 10% | \$7,342,670 | \$35,245 | -\$17,783 | \$17,462 | | |

| 37 | 60% | 10% | \$7,342,670 | \$35,245 | -\$18,194 | \$17,051 |
|----|-----|-----|-------------|----------|-----------|----------|
| 38 | 60% | 10% | \$7,342,670 | \$35,245 | -\$18,375 | \$16,869 |
| 39 | 60% | 10% | \$7,342,670 | \$35,245 | -\$18,559 | \$16,686 |
| 40 | 60% | 10% | \$7,342,670 | \$35,245 | -\$18,745 | \$16,500 |

| Appendix 3 - Benefit from Revenue Share Approach, Full Table | | | | |
|--|---------------|---------------|------------------------|--|
| | | LCI Impact of | Net Benefit of Revenue | |
| Year | Revenue Share | Revenue Share | Share | |
| 1 | \$231,000 | \$0 | \$231,000 | |
| 2 | \$231,000 | \$0 | \$231,000 | |
| 3 | \$231,000 | \$0 | \$231,000 | |
| 4 | \$231,000 | \$0 | \$231,000 | |
| 5 | \$254,100 | \$0 | \$254,100 | |
| 6 | \$254,100 | \$0 | \$254,100 | |
| 7 | \$254,100 | \$0 | \$254,100 | |
| 8 | \$254,100 | \$0 | \$254,100 | |
| 9 | \$254,100 | \$0 | \$254,100 | |
| 10 | \$254,100 | \$0 | \$254,100 | |
| 11 | \$279,510 | \$0 | \$279,510 | |
| 12 | \$279,510 | \$0 | \$279,510 | |
| 13 | \$279,510 | \$0 | \$279,510 | |
| 14 | \$279,510 | \$0 | \$279,510 | |
| 15 | \$279,510 | \$0 | \$279,510 | |
| 16 | \$307,461 | \$0 | \$307,461 | |
| 17 | \$307,461 | \$0 | \$307,461 | |
| 18 | \$307,461 | \$0 | \$307,461 | |
| 19 | \$307,461 | \$0 | \$307,461 | |
| 20 | \$307,461 | \$0 | \$307,461 | |
| 21 | \$338,207 | \$0 | \$338,207 | |
| 22 | \$338,207 | \$0 | \$338,207 | |
| 23 | \$338,207 | \$0 | \$338,207 | |
| 24 | \$338,207 | \$0 | \$338,207 | |
| 25 | \$338,207 | \$0 | \$338,207 | |
| 26 | \$372,028 | \$0 | \$372,028 | |
| 27 | \$372,028 | \$0 | \$372,028 | |
| 28 | \$372,028 | \$0 | \$372,028 | |
| 29 | \$372,028 | \$0 | \$372,028 | |
| 30 | \$372,028 | \$0 | \$372,028 | |
| 31 | \$409,231 | \$0 | \$409,231 | |
| 32 | \$409,231 | \$0 | \$409,231 | |
| 33 | \$409,231 | \$0 | \$409,231 | |
| 34 | \$409,231 | \$0 | \$409,231 | |

| 35 | \$409,231 | \$0 | \$409,231 |
|----|-----------|-----|-----------|
| 36 | \$450,154 | \$0 | \$450,154 |
| 37 | \$450,154 | \$0 | \$450,154 |
| 38 | \$450,154 | \$0 | \$450,154 |
| 39 | \$450,154 | \$0 | \$450,154 |
| 40 | \$450,154 | \$0 | \$450,154 |